



## **REQUEST FOR EXPRESSIONS OF INTEREST**

### **ZIMRA EOI 03/2020 - For the supply, installation, configuration and commissioning of an Anti-Smuggling Surveillance Drone System for the Zimbabwe Revenue Authority (ZIMRA)**

Zimbabwe is a landlocked country surrounded by five (5) countries, namely South Africa, Mozambique, Zambia, Namibia and Botswana. These countries provide a direct link to seaports through which the goods imported into and exported from Zimbabwe by sea including those to other countries transit through.

The Government of Zimbabwe has designated sixteen (16) ports of entry along the borderline with neighbouring countries through which goods should be imported or exported. However, more than thirty-two (32) undesignated crossing points along the same borderline have been identified since there are no physical and geographical barriers between Zimbabwe and its neighbours.

A huge volume of goods such as clothing items, footwear products, fuel, restricted or controlled goods, electrical items, alcoholic beverages, motor vehicles, wildlife, minerals, tobacco products and many others are smuggled into or out of the country using both the designated and undesignated crossing points resulting in substantial loss of revenue to the government.

The above challenges have created a huge negative implication on revenue collection and compromises customs controls.

In order to curtail smuggling activities, ZIMRA wishes to introduce Anti-Smuggling Surveillance Drones at both designated and undesignated entry points.

ZIMRA hereby invites local and international eligible/qualified solution providers/firms to express their interest in the supply, installation, configuration and commissioning of an Anti-Smuggling Surveillance Drone System.

#### **The main objectives of the project are as follows:**

- 🌍 To increase the levels of surveillance and reconnaissance within and beyond the ports of entry;
- 🌍 To conduct live tracking and reporting of suspected high risk cargo.
- 🌍 To curb smuggling activities within the border area and along the border line.

- ☛ To reduce and ultimately eliminate revenue leakage for the government.
- ☛ To increase compliance with import and export controls.
- ☛ To eliminate the use of undesignated entry points.
- ☛ To reduce the costs of enforcement through the use of modern and appropriate technology.

**In consideration of the above-mentioned project, the Solution provider is expected to:**

- ☛ Supply, install, configure and commission an Anti-Smuggling Surveillance Drone System that is compliant with the Zimbabwean Laws and internationally accepted best practices.
- ☛ Assist in the establishment of control rooms.
- ☛ Provide supporting accessories and technologies required to make the system efficient.
- ☛ Train pilots and support reaction staff.
- ☛ Propose a solution that can be integrated with other systems of the government.
- ☛ Propose a solution that can analyse data from the surveillance and produce required reports.

Interested Consulting Firms should:

- i) Provide information demonstrating that they have the required experience, competences, skills, and qualifications relevant for performance of the services whether as individual firms, joint ventures or as consortia.
- ii) Submit Company profiles, Company registration documents, Curriculum Vitae of key personnel and professional staff, brochures, description of similar assignments, experience under similar environment or conditions.
- iii) Demonstrate that they have fully established business offices.

Prospective Consulting Firms may constitute joint-ventures where necessary to enhance their capacity to undertake the assignment.

For establishing the short list, the nationality of a firm is that of the country in which it is legally incorporated or constituted and in the case of joint venture, the nationality of the firm appointed to represent it.

The shortlist shall comprise of a minimum of three and a maximum of six firms. However, ZIMRA reserves the right to change this number. **Each shortlisted/pre-qualified firm will be required to make a demonstration/presentation of its proposed solution.**

Only firms shortlisted/pre-qualified under this process will be invited to bid under the International Competitive Bidding process for the abovementioned non-consulting services and will be invited to bid on the basis of a complete Invitation To Bid/ Request for Proposals for the assignment.

Eligibility criteria, establishment of the short-list and the selection procedure shall be in accordance with the Public Procurement and Disposal of Public Assets Act [Chapter 22:23] (the Act) which is available on the Procurement Regulatory Authority of Zimbabwe website at <http://www.praz.gov.zw>

Late applications will not be considered and no liability will be accepted for loss or late delivery. ZIMRA will not be responsible for any costs or expenses incurred by consulting firms in connection with preparation or delivery of the application.

Consulting firms **must** to pay an administration fee of an equivalent of ZW\$1,750.00 for Zimbabwean firms or equivalent of ZW\$3,500.00 in United States Dollars for foreign firms to the Procurement Regulatory Authority of Zimbabwe's Special Procurement Oversight Committee for certain especially sensitive or especially valuable contracts in line with Section 54 of the Act as set read with Part IV of the Fifth Schedule to the Public Procurement and Disposal of Public Assets Regulations (S.I. 49 of 2020).

ZIMRA will reject any expression of interest if it determines that the consultant firm has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the Contract or been declared ineligible to be awarded a procurement contract under Section 99 of the Act. An expression of interest shall be rejected in this procurement process if a Consulting Firm engages in anti-competitive practices including bidding in more than one expression of interest as a joint venture or consortium partner.

Further information can be obtained by sending your queries to [procurement@zimra.co.zw](mailto:procurement@zimra.co.zw). A Consultant may submit only one expression of interest. The expression of interest can be submitted in English, enclosed in a sealed envelope, clearly labelled ***"EOI Ref ZIMRA EOI 03/2020: For the Supply, installation, configuration and commissioning of an Anti-Smuggling Surveillance Drone System for the Zimbabwe Revenue Authority (ZIMRA)"***, and deposited in the tender box to the address below on or before **25 September 2020 by 1000hrs** (local Harare time) (GMT + 2 hours). Late submission of expressions of interest will be rejected. Electronic submissions to the procurement e-mail below shall also be accepted and shall clearly be referenced as indicated above.

**Attn: Principal Procurement Manager  
Procurement Management Unit  
Zimbabwe Revenue Authority  
6<sup>th</sup> Floor Reception  
ZB Centre  
Corner First Street/Kwame Nkrumah Avenue  
Harare.  
Telephone: +263 242 773 040/ 7908 11 Ext. 317  
E-mail: [procurement@zimra.co.zw](mailto:procurement@zimra.co.zw)**

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